Welcome to the Workshop

Name of Workshop

Tool: Readiness Checklist

How ready are we to initiate the partnership?

Facilitation partnership?

Steps 1

1.1. Each partner needs to be equally ready to engage. Use the self-assessment checklist individually to assess your organizational readiness for the partnership.

- Readiness - Clarity

- Readiness - Convergence

- Readiness - Capacity

- Readiness - Confidence

- Readiness - Urgency

1.2. In addition to readiness, partners need to have enough urgency to initiate the partnership. Individually complete the self-assessment of your organizational urgency for the partnership.

1.3. Reflect on your responses:

- Is our organization ready to commit to this partnership? What areas of readiness should we address before engaging? How might we do so?

- Is this partnership urgent enough to move ahead now? What would make this partnership more urgent? When may these conditions be in place?

- What other key stakeholders can we conclude from completing this self-assessment?

Steps 2

Discuss and address gaps:

- Step 2.1.

- Step 2.2.

- Step 2.3.

Steps 3

Review the partnership model:

1. To close the loop on your co-design process and complete your Readiness evaluation, reflect over last how the partnership model you have co-designed with your partners:

- Does it fulfill the partnership goals set by the partners collectively? - See output of the Partnership Model tool.

- Does it generate the impact expected by each partner? - See output of the Relationship Canvas tool.

- Does it create the value proportion expected by the customer? - See output of the Value Pyramid tool.

- Does it create the value proportion expected by each partner? - See output of the Value Pyramid tool.

1.2. Discuss and address gaps:

- Step 3.1.

- Step 3.2.

- Step 3.3.

1.3. Is the partnership urgent enough to move ahead now? What would make this partnership more urgent? When may these conditions be in place?

- What other key stakeholders can we conclude from completing this self-assessment?

1.4. Is our organization ready to commit to this partnership? What areas of readiness should we address before engaging? How might we do so?

- Is this partnership urgent enough to move ahead now? What would make this partnership more urgent? When may these conditions be in place?

- What other key stakeholders can we conclude from completing this self-assessment?

1.5. Reflect on your responses:

- Is our organization ready to commit to this partnership? What areas of readiness should we address before engaging? How might we do so?

- Is this partnership urgent enough to move ahead now? What would make this partnership more urgent? When may these conditions be in place?

- What other key stakeholders can we conclude from completing this self-assessment?